

ISSUE 154 0 C T O B E R 2 O 2 O









SPECIAL DEALS & EDUCATION

DEAL 01 **PURE BLUE BLEACH DEAL** BUY: 2 x PURE DUST FREE BLUE BLEACH AT LIST PRICE **RECEIVE NO CHARGE:** 2 x PURE DUST FREE **BLUE BLEACH PLUS** 2 x PURE CRÈME DEVELOPERS



FANCY YOUR OWN WORKSHOP IN SALON? CONCERNED AROUT SOCIAL DISTANCING FROM STRANGERS? NEED AN LIPDATE OR SOME TEAM BUILDING CREATIVE SESSIONS? SPEAK TO YOUR EDUCATOR TO BOOK AND DISCUSS FURTHER DETAILS @PURE_EDUCATION - DISCOUNTS APPLY TO LOYALTY SALONS.

COLOUR EXPRESS TAKE 2 - COST: \$250 WITH UP TO 5 STAFF. INCLUDES 1 MANNEQUIN. MORE MANNEQUINS CAN BE PROVIDED AT AN ADDITIONAL COST.

MASTERING MELTS TAKE 2 - COST: \$250 WITH UP TO 5 STAFF. INCLUDES 1 MANNEQUIN. MORE MANNEQUINS CAN BE PROVIDED AT AN ADDITIONAL COST

PURE BEYOND BALAYAGE - cost: \$350 PER SALON (1-2 ATTENDEES). INCLUDES 1 MANNEQUIN. ADDITIONAL ATTENDEES WILL REQUIRE A MANNEQUIN WHICH ARE \$140 EACH. MAXIMUM 2 ATTENDEES PER MANNEQUIN. MAXIMUM 6 ATTENDEES PER CLASS. ALL ATTENDEES MUST COME FROM THE SAME SALON. MODELS MUST NOT BE USED.

PURE FORECASTING TRENDS - COST: \$350 PER SALON (1-2 ATTENDEES). INCLUDES 1 MANNEQUIN. ADDITIONAL ATTENDEES WILL REQUIRE A MANNEQUIN WHICH ARE \$140 EACH. MAXIMUM 2 ATTENDEES PER MANNEQUIN. MAXIMUM 6 ATTENDEES PER CLASS. ALL ATTENDEES MUST COME FROM THE SAME SALON, MODELS MUST NOT BE USED.

PURE STYLE GURU - COST: \$350 PER SALON (UP TO 4 ATTENDEES) MANNEQUINS WILL BE PROVIDED TO BLOWDRY. THESE WILL BE RETURNED TO HAIRJAMM.

ZOOM IN AND JOIN ONE OF OUR FABULOUS EDUCATION TEAM FOR OUR NEW ZOOM TRAININGS

MONDAY 5 OCTOBER: 1.00PM - 2.30PM **UNEVEN TONERS - HOW TO CORRECT**

PROBLEM SOLVING FOR LARGE LOCKDOWN REGROWTH AND BANDING

19 OCTOBER : 1.00PM - 2.30PM LOCKDOWN/HOME COLOUR REMOVAL

MONDAY 26 OCTOBER : 1.00PM - 2.30PM

DIFFICULT GREY COVERAGE CLIENTS-WHO WANT IT ALL



EDUCATOR / KEYNOTE SPEAKER

KYLIEDWYER@ELITEHAIREDUCATION.COM

KYLIE DWYER

0412 325 683

AS A RESIDENT OF NEW SOUTH WALES AT THE PRESENT MOMENT I FEEL VERY GRATEFUL TO STILL BE ABLE TO EDUCATE HAIRDRESSERS IN NEW SOUTH WALES & ACT.

WHILST MY HEART GOES OUT TO THOSE THAT CAN'T WORK, I HOPE TO SHARE IN THIS NEWSLETTER, THE ANSWERS TO SOME QUESTIONS THAT HAVE BEEN COMING MY WAY

BEFORE I CONTINUE WITH TWO OF THE MOST COMMON THINGS I'M HEARING. REGARDLESS OF WHETHER WE HAVE A VACCINE FOR COVID-19 OR NOT IN THE NEAR FUTURE! I WANTED TO SHARE A FEW FACTS...

WE ARE GUARANTED THAT:

- XMAS PARTIES WILL STILL HAPPEN JUST NOT IN THE CAPACITY WE ARE USED TO.
- DECEMBER 25TH WILL STILL BE CELEBRATED BY ALL BUT MAYBE IN A DIFFERENT WAY.
- NEW YEAR'S EVE WILL BE CELEBRATED.
- 2021 WILL ARRIVE AND WE WILL ALL NEED TO BE MAKING PLANS WITH NEW PLANS FOR OUR FUTURE.
- MORE THAN EVER, EVERYONE WANTS TO LOOK GOOD AND FEEL BEAUTIFUL.

Head Office: Lot 3 / 457 Tufnell Road, P.O. Box 390, Banyo Queensland 4014 Phone. +61 7 3850 6200 Fax. +61 7 3850 6299 Email. cs@hairjamm.com

ALL THIS BEING GUARANTEED, WE CAN STAY CALM, IN THE KNOWLEDGE THAT WE CAN STILL PLAN OUR CLIENTS HAIR VISITS FOR THE SUMMER MONTHS.

ON STAYING CALM, DON'T REDUCE IN-SALON STANDARDS OR CHANGE BASIC BUSINESS PROCEDURES, I HEARD A COMMENT FROM SALON OWNER RECENTLY:

"WE ARE NOT PLACING IMPORTANCE ON REBOOKING AT THE MOMENT, BECAUSE OUR CLIENTS SAY THEY DON'T KNOW WHAT'S HAPPENING AND THEY DON'T WANT TO REBOOK"

REMEMBER, RE-BOOKING IS ONE OF THE KEYS TO A SALON'S SUCCESS, NEVER BEFORE HAS IT BEEN SO IMPORTANT TO A SALON'S PRODUCTIVITY.

WITH CLIENT NUMBERS IN SALONS REDUCED DUE TO COVID-19 SAFETY REGULATIONS, EVERY CLIENT SHOULD BE REQUIRED TO REBOOK, TO ENSURE THEY WILL HAVE AN APPOINTMENT, TO LOOK BEAUTIFUL FOR CHRISTMAS. HELP THEM PLAN MORE THAN ONE APPOINTMENT, SO YOU WILL ALSO BE ABLE TO ROSTER BETTER, ENSURE STEADY INCOME AND BUDGET FOR 2021.

STAY POSITIVE AND HAVE A GOOD MONTH!

KYLIE

ELITEHAIREDUCATION@TPG.COM.AU WWW.ELITEHAIREDUCATION.COM

REDUCE AUSTRALIAN LANDFILL

SEE YOUR SALES AGENT FOR OPENING DEALS AND HOW YOU CAN GET THIS NEW PURE MERCHANDISE IN YOUR SALON!





A1 SELF ADHESIVE POSTER



RETAIL STAND HEADER



COUNTER STAND WITH BACKING CARD



SET OF 7 KINDS SMALL CHARACTER STRUT CARDS



1 LITRE POS



SET OF 4 LOGO DECALS



LONG SALON WINDOW DECAL



SET OF 7 MIRROR DECALS



HOW TO JOIN THE CHALLENGE:

- 1. CREATE A DISPLAY IN SALON USING THE NEW PURE MERCHANDISE MATERIALS AND FEEL FREE TO ADD YOUR OWN ITEMS TO HELP STYLE AND DECORATE.
- 2. POST A PICTURE OF YOUR DISPLAY TO SOCIAL MEDIA AND TAG #PURELWPSALON.
- 3. THE TOP 3 ENTRIES WITH THE MOST LIKES WILL WIN \$1000 WORTH OF PRODUCTS (RRP VALUE) AS WELL AS AN ORGANIC GOURMET FOOD AND WINE BASKET!
- 4. COMPETITION WILL COMMENCE 1ST AUGUST AND THE WINNER WILL BE ANNOUNCED ON 1ST NOVEMBER 2020.

ASK YOUR SALES AGENT FOR MORE INFORMATION





OUR EXCLUSIVE PURE COLOUR PIGMENT RETENTION COMPLEX



BIO-COLOURING SYSTEM: Pure bio-enhanced colouring system is formulated with our exclusive Pure Colour Pigment Retention Complex blended from 100% CERTIFIED ORGANIC EXTRACTS and powerful PHYTONUTRIENTS.





OUR EXCLUSIVE PURE COLOUR PIGMENT RETENTION COMPLEX



BIO-COLOURING SYSTEM: Pure bio-enhanced colouring system is formulated with our exclusive Pure Colour Pigment Retention Complex blended from 100% CERTIFIED ORGANIC EXTRACTS and powerful PHYTONUTRIENTS.



Pure Evolve Distressed Denim



OUR EXCLUSIVE PURE COLOUR PIGMENT RETENTION COMPLEX



BIO-COLOURING SYSTEM: Pure bio-enhanced colouring system is formulated with our exclusive Pure Colour Pigment Retention Complex blended from 100% CERTIFIED ORGANIC EXTRACTS and powerful PHYTONUTRIENTS.





OUR EXCLUSIVE PURE COLOUR PIGMENT RETENTION COMPLEX



BIO-COLOURING SYSTEM: Pure bio-enhanced colouring system is formulated with our exclusive Pure Colour Pigment Retention Complex blended from 100% CERTIFIED ORGANIC EXTRACTS and powerful PHYTONUTRIENTS.

